Property and Liabilities Principles (INS 21)
Online—10 Week Session September 5th to November 13th, 2012
Facilitator Guided Study Group with Practice Exams

- Prepare for the INS 21 exam, and schedule computer based examination at Davenport University.
- Enhance your career potential and professional status by pursuing the AINS credential.
- Learn and apply Insurance and Risk Management Concepts.
- Gain practical lessons and career networking advice from working Insurance Industry professionals.
- Earn 21 Continuing Education units (CE) for passing national exam.

COURSE DESCRIPTION:
This facilitator guided study group includes online practice exams and scoring -- a powerful tool to assist in preparing for the INS certification exams. The online program also provides a solid foundation for understanding property and liability in today’s demanding work environment. The instructor will draw upon current reference of insurance practices, broadening the perspective of functional specialists, and strengthening individual competencies and productivity. The INS course sequence will provide you with a comprehensive knowledge of insurance principles, practices, policies, and coverages, while the optional electives allow you to focus on areas relevant to your professional goals.

WHO SHOULD ATTEND:
- Insurance industry practitioners seeking professional development to enhance or advance their career.
- Individuals who are competing for entry into insurance industry careers.
- Insurance and financial services related staff pursuing career change or promotion.
- Insurance professionals preparing to secure the AINS designation.

COURSE SCHEDULE: Online—10 weeks, September 6 to November 8, 2011
The program is taught in 10 modules with focused attention on typical exam questions and knowledge base:

- Insurance: What Is It?
- Who Provides Insurance and How Is It Regulated?
- Measuring the Financial Performance of Insurance
- Marketing
- Underwriting
- Claims
- Insurance Contracts
- Property Loss Exposures and Policy Provisions
- Management Loss Exposures: Risk Management

INVESTMENT:
The instruction investment for this program is $295 per person. Participants should have access to the AINS 21 Course Guide and Practice Exam materials which can be ordered for $40 through aicpcu.org. Exam fee will be paid by individual student ($115). Continuing Education credit (21 CE) processing will be billed at $21 after successful exam completion. Group pricing and onsite custom delivery available.

TO REGISTER: Contact IPE at 616.233.2597 or online at www.davenport.edu/ipex.